

TIMBERLIN GOLF CLUB PROPOSED RATES AND PROJECTED REVENUE FOR CALENDAR YEAR 2022						
DESCRIPTION	1-11/2021 ACTUAL	2021 Rates	Proposed 2022 Rates	PROJECTED 2022 REVENUE	Variance 2021 vs. Proposed 2022	COMMENTS
RESIDENT						
SEASON PASSES						
Adult Unlimited	34	\$1,050.00	\$1,100.00	\$37,400.00	\$50.00	Anytime
Senior Unlimited	28	775.00	\$815.00	\$22,820.00	\$40.00	Anytime
Senior Restricted	98	460.00	\$490.00	\$48,020.00	\$30.00	Monday - Friday and Saturday - Sunday after 3:00 pm
Super Senior Restricted	3	N/A	\$200.00	\$600.00	\$0.00	New Rate for those age 90 and above
Junior Unlimited	16	425.00	\$440.00	\$7,040.00	\$15.00	Anytime
Junior Restricted	2	300.00	\$315.00	\$630.00	\$15.00	Monday - Friday and Saturday - Sunday after 3:00 pm
GREENS FEES						
Weekday 18	413	30.00	\$31.50	\$13,009.50	\$1.50	
Weekday Sr 18	609	21.00	\$22.00	\$13,398.00	\$1.00	
Weekday 9	1,175	19.00	\$20.00	\$23,500.00	\$1.00	
Weekday Sr 9	1,711	13.00	\$14.00	\$23,954.00	\$1.00	
Weekend 18	1,271	32.00	\$34.50	\$43,849.50	\$2.50	
Weekend 9	636	20.00	\$21.00	\$13,356.00	\$1.00	
NON RESIDENT						
SEASON PASSES						
Adult Unlimited	20	1,395.00	\$1,450.00	\$29,000.00	\$55.00	Anytime
Senior Unlimited	15	1,195.00	\$1,250.00	\$18,750.00	\$55.00	Anytime
Senior Restricted	15	875.00	\$925.00	\$13,875.00	\$50.00	Monday - Friday and Saturday - Sunday after 3:00 pm
Junior Unlimited	15	425.00	\$440.00	\$6,600.00	\$15.00	Anytime
Junior Restricted	6	300.00	\$315.00	\$1,890.00	\$15.00	Monday - Friday and Saturday - Sunday after 3:00 pm
GREENS FEES						
Weekday 18	1,201	37.00	\$39.00	\$46,839.00	\$2.00	
Weekday Sr 18	2,525	29.00	\$31.00	\$78,275.00	\$2.00	
Weekday 9	880	22.00	\$24.00	\$21,120.00	\$2.00	
Weekday Sr 9	1,643	18.00	\$19.25	\$31,627.75	\$1.25	
Weekend 18	2,396	41.00	\$43.00	\$103,028.00	\$2.00	
Weekend 9	412	25.00	\$26.50	\$10,918.00	\$1.50	
OTHER						
CART FEES						
18 Holes	12,213	18.00	\$19.75	\$241,206.75	\$1.75	
9 Holes	8,889	11.00	\$11.99	\$106,579.11	\$0.99	
18 Holes Cart Punch	131	144.00	\$158.00	\$20,698.00	\$14.00	10 Rides for the price of 8 Rides
9 Holes Cart Punch	207	88.00	\$96.00	\$19,872.00	\$8.00	10 Rides for the price of 8 Rides
Single Rider 18	17	5.50	\$6.00	\$102.00	\$0.50	
Single Rider 9	4	3.50	\$4.00	\$16.00	\$0.50	
OUTINGS						
Shotgun under 100 players	198	55.00	\$59.00	\$11,682.00	\$4.00	Includes Green Fee & Cart. Prize Fund & Range are separate.
Shotgun over 100 players	1,318	50.00	\$55.00	\$72,490.00	\$5.00	Includes Green Fee & Cart. Prize Fund & Range are separate.
Night Golf	152	35.00	\$36.50	\$4,788.00	\$1.50	Incudes Green Fee, Glow Equip and \$5.00 Prize Fund for Pro Shop.
MILITARY						
WD 18 holes	63	25.00	\$25.00	\$1,575.00	\$0.00	Anytime
WD 9 holes	30	15.00	\$15.00	\$450.00	\$0.00	Anytime
LEAGUES						
Resident	961	17.00	\$17.50	\$16,817.50	\$0.50	

**TIMBERLIN GOLF CLUB  
PROPOSED RATES AND PROJECTED REVENUE  
FOR CALENDAR YEAR 2022**

DESCRIPTION	1-11/2021 ACTUAL	2021 Rates	Proposed 2022 Rates	PROJECTED 2022 REVENUE	Variance 2021 vs. Proposed 2022	COMMENTS
Resident Senior	201	14.00	\$14.50	\$2,914.50	\$0.50	
Non Resident	2,093	19.00	\$20.00	\$41,860.00	\$1.00	
Non Resident Senior	1,153	15.00	\$16.00	\$18,448.00	\$1.00	
<b>SPECIALS</b>						
Publications	2,703	19.00	\$26.00	\$70,278.00	\$7.00	Moday - Friday anytime or Saturday - Sunday after 12 PM
Golf Now 18	385	25.00	\$26.50	\$10,202.50	\$1.50	
Aerification, etc				\$20,983.00	\$1.00	
Misc Specials				\$2,500.00	\$0.00	
Twilight	1,399	20.00	\$21.50	\$30,078.50	\$1.50	Total Cost \$33.49, includes 9 Hole Cart. Time varies by month.
Junior 18	619	16.00	\$17.00	\$10,523.00	\$1.00	Monday - Friday anytime or Saturday - Sunday after 12 PM
Junior 9	1,695	10.00	\$11.00	\$18,645.00	\$1.00	

Total Projected 2022 Revenue	<u><u>\$1,332,208.61</u></u>
Golf Revenue	\$757,109.75
Season Passes	\$186,625.00
Cart Revenue	<u>\$388,473.86</u>
Sub-Total	\$1,332,208.61
Restaurant Rent	\$47,600.36
Pro Shop Rent	<u>\$2,770.00</u>
Total Projected Income	<u><u>\$1,382,578.97</u></u>
Total Proposed Budget	\$1,381,968.40
Net Income/(Loss)	\$610.57

## NOTES

1. Timberlin Policies and Definitions contain complete details regarding resident/age eligibility and golfing at Timberlin. This info is available on the Golf Pass application.
2. **Non-resident taxpayers** with \$1,000 of personal property taxes paid in current year, Timberlin and Town of Berlin Employees entitled to resident rates.
3. Season Pass Card Holders must obtain a Timberlin ID (no charge) at Timberlin Pro Shop, to be eligible. Lost card replacement cost \$2. Card not presented fee \$1 after first offence.
4. Does not include Capital Improvement Program Fees (\$1.00 - 9 holes, \$2.00 - 18 holes). Does not include CT Sales Tax.
5. At the discretion of the Director of Golf **regular** green fees up to 30% may be reduced for aeration weeks, days showing minimal advance bookings, spring/fall season, etc.).
6. Rain checks will not be given for CIP fees
7. Season passes cannot be used during outings
8. Specials indicate Greens Fees only. Cart is additional.