

**TIMBERLIN GOLF CLUB
PROPOSED RATES AND PROJECTED REVENUE
FOR CALENDAR YEAR 2022**

DESCRIPTION	1-11/2021 ACTUAL	2021 Rates	Proposed 2022 Rates	PROJECTED REVENUE	COMMENTS
RESIDENT					
SEASON PASSES					
Adult Unlimited	34	\$1,050.00	\$1,090.00	\$37,060.00	Anytime
Senior Unlimited	28	775.00	\$800.00	\$22,400.00	Anytime
Senior Restricted	98	460.00	\$475.00	\$46,550.00	Monday - Friday
Super Senior Restricted	3	N/A	\$200.00	\$600.00	New Rate for those age 90 and above
Junior Unlimited	16	425.00	\$425.00	\$6,800.00	Anytime
Junior Restricted	2	300.00	\$300.00	\$600.00	Monday - Friday
GREENS FEES					
Weekday 18	413	30.00	\$31.00	\$12,803.00	
Weekday Sr 18	609	21.00	\$21.75	\$13,245.75	
Weekday 9	1,175	19.00	\$19.75	\$23,206.25	
Weekday Sr 9	1,711	13.00	\$13.50	\$23,098.50	
Weekend 18	1,271	32.00	\$33.00	\$41,943.00	
Weekend 9	636	20.00	\$20.75	\$13,197.00	
NON RESIDENT					
SEASON PASSES					
Adult Unlimited	20	1,395.00	\$1,435.00	\$28,700.00	Anytime
Senior Unlimited	15	1,195.00	\$1,220.00	\$18,300.00	Anytime
Senior Restricted	15	875.00	\$890.00	\$13,350.00	Monday - Friday
Junior Unlimited	15	425.00	\$425.00	\$6,375.00	Anytime
Junior Restricted	6	300.00	\$300.00	\$1,800.00	Monday - Friday
GREENS FEES					
Weekday 18	1,201	37.00	\$39.00	\$46,839.00	
Weekday Sr 18	2,525	29.00	\$30.50	\$77,012.50	
Weekday 9	880	22.00	\$23.00	\$20,240.00	
Weekday Sr 9	1,643	18.00	\$19.00	\$31,217.00	
Weekend 18	2,396	41.00	\$42.50	\$101,830.00	
Weekend 9	412	25.00	\$26.00	\$10,712.00	
OTHER					
CART FEES					
18 Holes	12,213	18.00	\$19.51	\$238,275.63	
9 Holes	8,889	11.00	\$11.99	\$106,579.11	
18 Holes Cart Punch	131	144.00	\$155.00	\$20,305.00	10 Rides for the price of 8 Rides
9 Holes Cart Punch	207	88.00	\$95.00	\$19,665.00	10 Rides for the price of 8 Rides
Single Rider 18	17	5.50	\$6.00	\$102.00	
Single Rider 9	4	3.50	\$4.00	\$16.00	
OUTINGS (*)					
Shotgun under 100 players	198	(*) \$37.00	\$69.00	\$13,662.00	Incl Green Fee & Cart. Elim Prize Fund & Range.
Shotgun over 100 players	1,318	(*) \$32.00	\$64.00	\$84,352.00	Incl Green Fee & Cart. Elim Prize Fund & Range.
Night Golf	152	(*) \$10.00	\$36.00	\$4,712.00	Incl Green Fee, Glow Equip, \$5.00 Prize Fund for Pro Shop.
MILITARY					
WD 18 holes	63	25.00	\$25.00	\$1,575.00	Anytime
WD 9 holes	30	15.00	\$15.00	\$450.00	Anytime
LEAGUES					
Resident	961	17.00	\$17.50	\$16,817.50	
Resident Senior	201	14.00	\$14.50	\$2,914.50	
Non Resident	2,093	19.00	\$20.00	\$41,860.00	
Non Resident Senior	1,153	15.00	\$16.00	\$18,448.00	
SPECIALS					
Publications	2,703	19.00	\$21.00	\$56,763.00	Monday - Friday anytime or Saturday -
Golf Now 18	385	25.00	\$26.50	\$10,202.50	Sunday after 12 PM
Aerification, etc				\$19,500.00	
Misc Specials				\$2,500.00	
Twilight	1,399	20.00	\$21.00	\$29,379.00	Total Cost \$32.99, includes 9 Hole Cart.
Junior 18	619	16.00	\$16.00	\$9,904.00	Time varies by month.
Junior 9	1,695	10.00	\$10.00	\$16,950.00	Monday - Friday anytime or Saturday -
					Sunday after 12 PM
TOTAL PROJECTED REVENUE				\$1,312,811.24	

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(*) 2021 Rate shown was for Town of Berlin calculation of Projected Revenue.					
Actual Rates for 2021 to patrons:			Golf Revenue	\$745,333.50	
Shotgun under 100 players			Season Passes	\$182,535.00	
Shotgun over 100 players			Cart Revenue	\$384,942.74	
Night Golf	68.00		Sub-Total	\$1,312,811.24	
	63.00		Rstaurant Rent	\$47,600.36	
	15.00		Pro Shop Rent	\$2,770.00	
			Total Projected Income	\$1,363,181.60	
			Total Proposed Budget	\$1,351,922.74	
			Net Income/(Loss)	\$11,258.86	

NOTES

1. Timberlin Policies and Definitions contain complete details regarding resident/age eligibility and golfing at Timberlin. This info is available on the Golf Pass application.
2. **Non-resident taxpayers** with \$1,000 of personal property taxes paid in current year, Timberlin and Town of Berlin Employees entitled to resident rates.
3. Season Pass Card Holders must obtain a Timberlin ID (no charge) at Timberlin Pro Shop, to be eligible. Lost card replacement cost \$2. Card not presented fee \$1 after first offence.
4. Does not include Capital Improvement Program Fees (\$1.00 - 9 holes, \$2.00 - 18 holes). Does not include CT Sales Tax.
5. At the discretion of the Director of Golf **regular** green fees up to 30% may be reduced for aeration weeks, days showing minimal advance bookings, spring/fall season, etc.).
6. Rain checks will not be given for CIP fees
7. Season passes cannot be used during outings
8. Specials indicate Greens Fees only. Cart is additional.