

Director of Golf Report
Golf Commission Meeting
September 16, 2021

Let's start with a positive.... the golf course FY2020-21 Profit and Loss showed Net Income of \$180,029 which is \$144,067 more than FY2019-20. Please see Profit and Loss Statement and Kevin Delaney's email dated July 16, 2021, for explanation of the overall profit comparison.

On to the summer of 2021... which has been a challenge to say the least. Connecticut has experienced rainfall that currently puts us in the top three wettest summers on record. With that being said, we had to adjust our chemical applications and incorporate additional sprays. As a result, disease was kept at bay.

I attended the Connecticut Section PGA Golf Course Business Symposium last week at TPC, Cromwell. It was very informative. One key statistic presented was play/greens fees were off here in the northeast during the months of July and August. The thought was it was weather related. Another thought is that people were going away for vacations more this year as Covid restrictions have eased compared to last year. Our Profit and Loss for July and August (Statements attached) also showed a decrease in greens fees and especially carts.

Aerification was another challenge. We had to aerify during Tropical Storm Henri and then the temperature shot up to 100° in the days that followed. Consequently, some greens did not fare as well as others. We have over-seeded those areas of the greens and look for them to fill in.

In the weeks following aerification, flooding on the course was a concern. Fortunately we drained well and no turf was lost. However, bunkers washed out from Tropical Storm Ida. I have filed a claim with the Town's insurance carrier and currently working with contractors to eliminate/rebuild the bunkers using a more updated system. This will eliminate contamination and severe washouts of sand in the future.

Lastly, conversion of approximately 6.5 – 7 acres into natural grass areas has begun. This will not affect play and will save us approximately 2 weeks or 80 man hours of mowing annually. We can then focus our attention on other areas of the course.

Faithfully submitted,
Jerry Salvio
Acting Director of Golf