FY26 - BUDGET VS ACTUAL a/o 8/31/25 GENERAL FUND - EXPENSE

Timberlin Golf Course Financial Results

YTD AUGUST

FY 2025-26

(Does not include indirect cost of Town staff providing services that would otherwise be purchased by Timberlin)

NOTES

Strictons Fixes Strictons			1 1 4040					1 120 10 1 120
Treens Fees) 21,018,200 230,220 20,0% 21,233 20,0% 21,242 21,250 21,242 21,242 21,242 21,242 21,242 21,242 21,243 21,242 21,243 21,242 21,243 21,242 21,243		Budget	YTD Act	% of Budget	Budget	YTD Act	% of Budget	Variance to Budget
S704_333		\$1.018.269	\$306.229	30.1%	\$914,655	\$254,651	27.8%	2.2pp
Hall 2529 \$189.700 43.3% \$2476,455 8154.528 212.6% \$212.6% \$250.00 88.595 20.2% \$213.4% \$217.74 25.6% \$212.75 25.9% \$212.75 25.9	Season Passes	\$204,333	\$0	0.0%	\$199,545	\$0	0.0%	0.0pp
S31,750	Golf Carts	\$438,239	\$189,700	43.3%	\$476,405	\$154,528	32.4%	10.9pp
Restaurant Rent	Driving Range	\$31,750	\$8,958	28.2%	\$28,000	\$8,596	30.7%	N/A
Si,742,340 S536,229 30.8% S1,688,354 S47,724 25.8%	Restaurant Rent	\$49,749	\$31,342	63.0%	\$49,749	\$9,950	20.0%	43.0pp
sign \$558,945 \$133,076 20.2% \$651,280 \$122,125 18.8% sideas \$227,488 \$134,522 59.1% \$212,079 \$123,798 \$8.4% sideas \$224,107 \$11,281 5.3% \$24,107 \$2,115 19.5% sideas \$21,750 \$18,897 2.6% \$224,107 \$2,116 8.8% sideas \$21,750 \$2,690 \$2.2% \$20,000 \$2,116 8.8% sideas \$43,000 \$19,933 \$4.4% \$53,000 \$22,355 7.7% sideas \$43,000 \$19,033 \$4.4% \$53,000 \$2,355 7.7% sideas \$160,000 \$52,92 \$2,92 \$22,905 \$22,75 \$2,566 6.6% sir, Seed, Chem \$160,000 \$25,560 \$22,000 \$31,790 \$9,0% \$22,6% \$22,6% sir, Seed, Chem \$17,500 \$23,500 \$24,000 \$31,448 \$10,0% \$31,448 \$10,0% \$22,6% \$22,6% \$22,6%		\$1,742,340	\$536,229	30.8%	\$1,668,354	\$427,724	25.6%	5.1pp
city S \$227,488 \$13,50% \$20,2% \$20,120 \$12,125 18.8% city \$270,350 \$13,4222 \$29,1% \$21,2079 \$122,798 \$21,2079 \$122,105 \$18.8% city \$20,200 \$13,892 \$29,000 \$22% \$24,107 \$22,16 \$8.8% city \$1,700 \$1,281 \$3% \$24,107 \$22,16 \$8.8% con Materials \$24,000 \$19,933 \$4.4% \$23,000 \$11,633 38.8%	Expenditure:							
citcly \$70,250 \$13,222 \$25,100 \$21,207 \$12,007 \$22,007 \$22,355 7.7% \$12,000 \$12,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$22,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$23,000 \$2	wages/Salaries	\$000,940	\$133,076	50.1%	\$212.070	\$122,123	10.0%	
city \$70,350 \$18,892 26,9% \$67,400 \$13,113 19,5% i Idas \$24,107 \$1,288 \$2,3% \$24,107 \$2,116 88% e Fuel \$21,270 \$2,260 \$2,3% \$24,775 \$2,355 77% e Ser \$4,500 \$691 15,4% \$55,00 \$627 11.4% e Ser \$1,200 \$933 \$44% \$25,00 \$38%	THISC DONCHO	\$227,400	0104,022	57.170	\$212,077	\$125,750	20.770	door
Idias S24,107 S1,281 S.3% S24,107 S2,116 8.8%	53102 - Electricity	\$70,350	\$18,892	26.9%	\$67,400	\$13,113	19.5%	-7.4pp
Field S51,750 S2,600 5.2% S3,077 S2,355 7,7% cer field S45,000 S691 15,4% S5,0075 S62,355 7,7% cert (New) S43,000 S19,033 54,4% S30,000 S11,633 38.8% cert (New) S40,000 S2,973 8,4% S30,000 S11,633 38.8% cert (New) S40,000 S2,973 8,4% S30,000 S11,633 38.8% cert (New) S40,000 S2,973 8,4% S12,500 S22,975 6,6% S25,500 S2,970 S478 1,1% S2,500 S2,972 8,4% S12,500 S22,975 6,6% S22,975 s25,90	53105 - Natural Gas	\$24,107	\$1,281	5.3%	\$24,107	\$2,116	8.8%	3.5pp
es \$4,500 \$691 15.4% \$5,500 \$627 11.4% on Materials \$35,000 \$19,033 \$4.4% \$50,000 \$11,653 38.8% nent (New) \$40,000 \$9,033 \$4.4% \$50,000 \$11,653 38.8%	53106 - Vehicle Fuel	\$51,750	\$2,690	5.2%	\$30,775	\$2,355	7.7%	2.5pp
Naticials S25,000 S19,033 S4,4% S20,000 S11,653 38.8% nent (New) S24,000 S4,000 S1,500 S2,975 S2,595 1.1% S21,500 S2,970 S2,590 S2,590 S2,590 S2,590 S2,500 S3,790 S3,790 S3,790 S3,790 S3,790 S3,790 S3,790 S3,790 S3,790 S3,978 S2,590 S3,978 S	53201 - Supplies	\$4,500	\$691	15.4%	\$5,500	\$627	11.4%	-4.0pp
S40,000	53202 - Irrigation Materials	\$35,000	\$19,033	54.4%	\$30,000	\$11,653	38.8%	-15.5pp
Ining Materials \$27,500 \$448 1.7% \$12,500 \$827 6.6% arts \$35,500 \$1,978 \$13,500 \$31,790 9.0% 4.6% arts \$17,500 \$1,958 \$11,2% \$33,500 \$3,978 22,7% arts \$160,000 \$5,960 \$1,2% \$145,000 \$146,348 \$100,9% \$1 arts, Seed, Chem. \$160,000 \$5,566 \$12,4% \$40,000 \$90,955 \$22,6% \$1 arts, Seed, Chem. \$160,000 \$45,000 \$90,955 \$22,6% \$0,0% \$140,000 \$140,448 \$100,9% \$140,000	53208 - Equipment (New)	\$40,000	\$0	0.0%	\$22,975	\$259	1.1%	1.1pp
Tarts \$25,500 \$2,972 8,4% \$35,500 \$3,179 9,0% 25 tone \$17,500 \$1,958 11,2% \$17,500 \$3,978 22,7% 25 tone \$16,0,000 \$51,958 11,2% \$17,500 \$3,978 22,7% 21,000 250,000 \$45,000 \$145,000 \$145,000 \$145,000 \$145,000 \$145,000 \$145,000 \$145,000 \$145,000 \$145,000 \$10,0% \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$1,000 \$10,0% \$1,000 \$10,0% \$1,000 \$	53219 - Operating Materials	\$27,500	\$478	1.7%	\$12,500	\$827	6.6%	4.9pp
Statione \$17,500 \$1,958 11,2% \$17,500 \$3,978 \$22,7% eer, Seed, Chem. \$160,000 \$502 0.3% \$145,000 \$35,978 \$12,7% eer, Seed, Chem. \$160,000 \$50,000 \$50,000 \$90,000	53233 - Auto Parts	\$35,500	\$2,972	8.4%	\$35,500	\$3,179	9.0%	0.6pp
Lich Vacciv, Uterin. 500,000 500,000 500,000 515,000 517,000 517,000 517,000 517,000 517,000 500,000 517,000 500,000 517,000 500,000 <td>53241 - Sand & Stone</td> <td>\$17,500</td> <td>\$1,958</td> <td>0.3%</td> <td>\$17,500</td> <td>\$3,978</td> <td>100 9%</td> <td>100 6pp</td>	53241 - Sand & Stone	\$17,500	\$1,958	0.3%	\$17,500	\$3,978	100 9%	100 6pp
Contrt. Serv. \$90,000 \$45,000 \$0,000 \$45,000 \$0,000 \$45,000 \$0,0% \$0,000 \$45,000 \$0,0% \$0,0% \$0,00% \$0,0%	53245 - Maintenance & Repair	\$45,000	\$5 566	12.4%	\$40,000	\$9.055	22.6%	10.3pp
Trap, Tee, Cart Paths \$7,500 \$0 0.0% \$5,000 \$0 0.0% art Lease \$80,087 \$73,207 91,4% \$80,087 \$73,207 91,4% nce \$31,656 \$31,656 \$31,656 \$80,087 \$73,207 91,4% ster Support \$16,000 \$1,340 8.4% \$14,250 \$13,40 9.4% ctual Services \$35,000 \$0 0.0% \$0 \$0 N/A cone \$2,000 \$359 18,0% \$8,679 \$723 8.3% sopposal \$2,000 \$359 18,0% \$8,679 \$723 8.3% sopposal \$2,000 \$359 18,0% \$8,679 \$723 8.3% sopposal \$27,500 \$2,250 0.0% \$4,00 \$2,53 8.6% sopposal \$10,000 \$0 \$0,0% \$2,500 \$2,53 8.6% sopposal \$10,000 \$0 \$0,0% \$1,000 \$2,253 \$2,40	53510 - Golf Pro Contr. Serv.	\$90,000	\$45,000	50.0%	\$90,000	\$45,000	50.0%	0.0pp
art Lease \$80,087 \$73,207 91.4% \$80,087 \$73,207 91.4% nce \$31,656 \$31,656 \$10,000 \$28,778 \$228,778 \$100% ster Support \$16,000 \$13,40 \$4% \$14,250 \$1,340 9.4% ctrual Services \$35,000 \$0 0.0% \$8,679 \$2,78 NVA cb Sposal \$9,547 \$0 0.0% \$8,679 \$723 8.3% sone \$2,000 \$359 18.0% \$2,950 \$253 8.6% -1 ways Treatment \$7,500 \$2,250 30.0% \$4,200 \$7,235 -172.3% -1 singg \$10,000 \$0 0.0% \$8,300 \$1,125 13.6% -1 ways Treatment \$7,500 \$2,250 30.0% \$8,4200 \$7,235 -172.3% -1 sising \$1,000 \$0 \$0 \$0 \$0 \$0 0.0% \$0 0.0% \$0 0.0% \$0	53513 - Green, Trap, Tee, Cart Paths	\$7,500	\$0	0.0%	\$5,000	\$0	0.0%	0.0pp
nce \$31,656 \$31,656 \$100,0% \$28,778 \$28,778 \$100,0% trder Support \$156,000 \$1,340 8.4% \$14,250 \$1,340 9.4% trder Support \$35,000 \$1,340 8.4% \$14,250 \$1,340 9.4% trdual Services \$35,000 \$0 0.0% \$8,679 \$23 8.9% s Disposal \$2,000 \$359 18.0% \$2,950 \$223 8.6% s Sewer \$17,500 \$0 0.0% \$4,200 \$7233 8.6% s Sewer \$10,000 \$0 0.0% \$4,200 \$7233 8.6% s Sewer \$10,000 \$0 0.0% \$8,300 \$1,125 13.6% -12.3% starional Fees \$39,388 \$9,380 \$23,8% \$29,741 \$7,177 24.1% starger \$3,000 \$750 \$25.0% \$615 \$0 0.0% starger \$3,200 \$486,060 27.8% \$3,950 \$514	53603 - Golf Cart Lease	\$80,087	\$73,207	91.4%	\$80,087	\$73,207	91.4%	0.0pp
Index: \$15,000 \$1,340 8.4% \$14,250 \$1,340 9.4% Interal Services \$35,000 \$9.00% \$0.0% </td <td>53730 - Insurance</td> <td>\$31,656</td> <td>\$31,656</td> <td>100.0%</td> <td>\$28,778</td> <td>\$28,778</td> <td>100.0%</td> <td>0.0pp</td>	53730 - Insurance	\$31,656	\$31,656	100.0%	\$28,778	\$28,778	100.0%	0.0pp
cictual Services \$35,000 \$0 0.0% \$0 N/A b Disposal \$9,447 \$0 0.0% \$8,679 \$723 8.3% b One \$2,000 \$359 18.0% \$2,950 \$723 8.3% & Sewer \$17,500 \$359 18.0% \$2,950 \$253 8.6% & Sewer \$17,500 \$0 0.0% \$4,200 \$2535 172.3% & Sy,380 \$2,250 30.0% \$8,300 \$1,125 13.6% -1 ways Treatment \$10,000 \$0 0.0% \$10,000 \$0 0.0% starges \$39,388 \$9,380 23.8% \$29,741 \$7,177 24.1% rational Fees \$3,000 \$457 14.3% \$615 \$0 0.0% st Service \$3,200 \$457 14.3% \$3,950 \$514 13.0% - st Service \$0,008 \$1,382,551 \$590,554 37.3% - - st Servic	53813 - Computer Support	\$16,000	\$1,340	8.4%	\$14,250	\$1,340	9.4%	1.0pp
Disposal S9,547 S0	53814 - Contractual Services	\$35,000	\$0	0.0%	\$0	\$0	N/A	N/A
None \$2,000 \$359 18,0% \$2,950 \$253 8,6% & Sewer \$17,500 \$0.00 \$0.00% \$4,00 \$57,235 -172,3% -1 ways Treatment \$7,500 \$2,250 30,0% \$8,300 \$1,125 13.6% -1 sising \$10,000 \$0 0.0% \$10,000 \$0 0.0% -1 sising \$10,000 \$0 0.0% \$10,000 \$0 0.0% -1 sharges \$39,388 \$9,380 23.8% \$29,741 \$7,177 24.1% -1 stational Fees \$3,000 \$750 25.0% \$615 \$0 0.0% -1 stational Fees \$3,200 \$457 14.3% \$3,950 \$514 13.0% 1 \$1,750,018 \$486,060 27.8% \$1,582,551 \$590,554 37.3% 1 \$0 \$0 \$653,4% \$85,803 \$162,831 -189.8% 1 \$0 \$0	53823 - Refuse Disposal	\$9,547	\$0	0.0%	\$8,679	\$723	8.3%	8.3pp
As Sewer \$17,000 \$0 0.0% \$4,000 \$10,200 \$12,50	53902 - Telephone	\$2,000	\$359	18.0%	\$2,950	\$253	8.6%	-9.4pp
Mays Tredutient \$7,000 \$2,200 \$0,000 \$0,000 \$1,250 10.0% string \$10,000 \$0,000 \$1,250 10.0% harges \$39,388 \$9,380 23.8% \$29,741 \$7,177 24.1% rational Fees \$3,000 \$0 N/A \$1,385 \$240 17.3% gg \$3,000 \$750 25.0% \$615 \$0 0.0% - et Service \$3,200 \$457 14.3% \$3,950 \$514 13.0% - \$1,750,018 \$486,060 27.8% \$1,582,551 \$590,554 37.3% - \$0 \$0 \$50,169 -653.4% \$85,803 \$(\$162,831) -189.8% -4 \$0 \$0 \$0 \$0 \$0 \$0 0.0% -4	5391/ - Water & Sewer	\$17,500	0.50	30.0%	\$4,200	(\$1,233)	-172.3%	-1/2.3pp
harges \$39,388 \$9,380 23.8% \$29,741 \$7,177 24.1% rzational Fees \$3,000 \$0 N/A \$1,385 \$240 17.3% et Service \$33,200 \$457 14.3% \$3,950 \$514 13.0% et Service \$1,750,018 \$486,060 27.8% \$1,582,551 \$590,554 37.3% \$0 (\$7,678) \$50,169 -653.4% \$85,803 (\$162,831) -189.8% \$0 Index: \$0 \$0 N/A \$97,359 \$0 0.0%	53932 - Waterways Treatment 53940 - Advertising	\$10,000	\$0	0.0%	\$10,000	\$0	0.0%	0.0pp
	53941 - Bank charges	\$39,388	\$9,380	23.8%	\$29,741	\$7,177	24.1%	0.3pp
BE \$3,000 \$750 25,0% \$615 \$0 0.0%	53944 - Organizational Fees	\$0	\$0	N/A	\$1,385	\$240	17.3%	N/A
tet Service \$3,200 \$457 14.3% \$3,950 \$514 13.0% \$1,750,018 \$486,060 27.8% \$1,582,551 \$590,554 37.3% (\$7,678) \$50,169 -653.4% \$85,803 (\$162,831) -189.8% \$0 \$0 N/A \$97,359 \$0 0.0%	53945 - Training	\$3,000	\$750	25.0%	\$615	\$0	0.0%	-25.0pp
$\frac{$1,750,018}{$\$1,750,018} \$486,060 \qquad 27.8\%}{$\$5,751} \$590,554 \qquad 37.3\%} = \frac{$1,582,551}{$\$5,803} \$590,554 \qquad 37.3\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$59,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$59,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$59,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$5,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$5,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$5,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} \$5,8\%}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,551}{$\$5,803} = \frac{$1,582,831}{$\$5,803} = $1,582$	53950 - Internet Service	\$3,200	\$457	14.3%	\$3,950	\$514	13.0%	-1.3pp
Index: \$\begin{array}{ c c c c c c c c c c c c c c c c c c c		\$1,750,018	\$486,060	27.8%	\$1,582,551	\$590,554	37.3%	9.5pp
Index: 2 S0 N/A \$97,359 \$0 0.0%	OPERATING INCOME	(\$7,678)	\$50,169	-653.4%	\$85,803	(\$162,831)		
Index: 2 So So N/A \$97,359 So 0.0%	CHECK		80			(\$0)		
\$0 \$0 N/A \$97,359 \$0 0.0%	Index:	_	2					
\$0 NA \$97,339 \$0 0.0%		}	3			9		31/4
	Capital Items	\$0	\$0	N/A	\$97,359	\$0	0.0%	N/A

Guerrero Report September 18, 2025

30-Day Recap of Operations and Benchmarks

- Bunker Project Update
 - o Bid was awarded to Pace Landscaping.
 - Timeline
 - Town Council Approves Contractor on September 2 meeting.
 - Have Contractor and Town Manager sign contract.
 - With Contractor, make schedule of hole temps.
 - Begin project Early October.
- Golf Course is in nice shape and healthy.
- Weather is starting to help with grass growth.
- The Golf Course is starting to rejuvenate with the cooler weather.
- Aeration October 6. Will we apply Discount?
- Leagues are ending which will open up the afternoon for daily play.